

Together.

Grace Hill Settlement House
Annual Report 2009

Foster social and economic growth for neighborhoods in the St. Louis area, building strong, healthy, helping communities in which neighbors help themselves and others.

Core Values

Accountability

To be self-directed and independent, responsible for defined performance outcomes.

Excellence

Innovation to meet the highest standard of quality.

Customer Focus

Providing excellent customer service both internally and externally in a culturally competent manner.

Integrity

Conduct that is ethical, equitable and transparent.

Professionalism

Consistently demonstrating best industry practices and performing at a level of excellence.

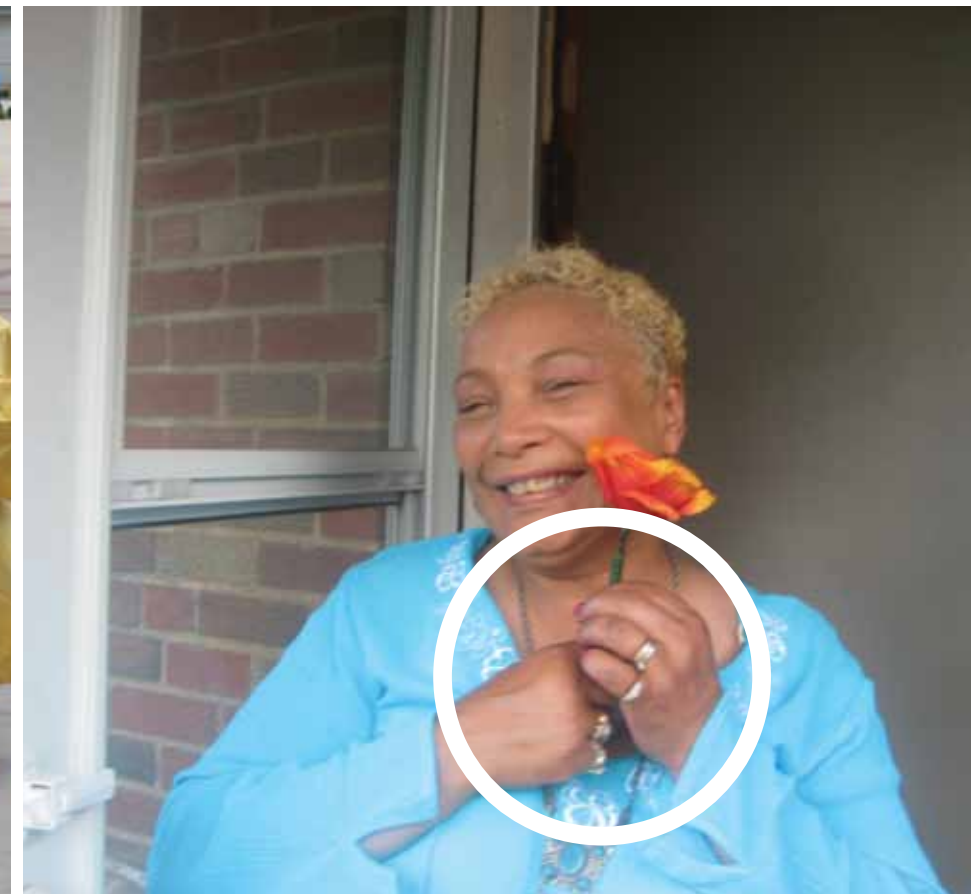
Respect

An unconditional appreciation and understanding of the different orientations an individual may offer.

Team Oriented

A dedication to a common goal through coordinated customer-focused activities.

Embracing these values has given Grace Hill the strength to help families succeed rather than succumb to the challenges of the times.



Dear Friends, This past year has presented many challenges for Grace Hill and other non-profits throughout the country. The need for assistance increased as the downturn in the economy extended its impact to families who had previously enjoyed relative security.

Families who were vulnerable to begin with suffered even more. Renters lost their homes when landlords could not pay the mortgage. Wage earners lost their jobs when Metro services were cut because of budget shortfalls. Pursuing employment became a futile gesture as employers reduced their workforce. When families became homeless, children suffered the most as they lost precious possessions...a beloved family pet...and a sense of security.

Many times, the word “challenge” is a code word for potential failure. Grace Hill, however, sees challenges as possibilities to change the present and mold the future. When Grace Hill was founded, our task was to extend a welcoming hand to immigrant families, help them learn the language, settle into their new home and achieve the American Dream. 107 years later our mission is still the same: *“Foster social and economic growth for neighborhoods in the St. Louis area, building strong, healthy, helping communities in which neighbors help themselves and others.”*

This past year we responded to the challenges of the times and were successful in achieving the following:

- Received Bank of America’s Neighborhood Builder’s Award of \$200,000
- Opened Carondelet Hub, a multi-service center in South St. Louis
- The Grace Hill Clean Air Project received a \$2 million grant from the Environmental Protection Agency using American Recovery and Reinvestment Act funds to retrofit 574 diesel engines for St. Louis City Fire Department emergency vehicles, Airport support vehicles, City refuge haulers, school buses, delivery trucks, long haul trucks and a tugboat saving 809 tons/year in toxic emissions
- Acquired 42 units of housing in the Water Tower neighborhood

- Reduced Administration and Management costs by \$1.2 million
- Grace Hill Volunteer Program was certified by the United Way of Greater St. Louis
- The acquisition of Water Tower and Carondelet Hubs resulted in long term equity for Grace Hill
- Engaged Key Stakeholders in the City of St. Louis to pursue community and economic redevelopment in College Hill
- Realigned major programs for greater efficiency and effectiveness
- Awarded \$1.3 million dollars from the City of St. Louis to deliver homeless services

Every day, employees at Grace Hill are guided by the following principles: accountability, excellence, customer focus, integrity, professionalism, and working together as a team. Embracing these values has given Grace Hill the strength to help families succeed rather than succumb to the challenges of the times.

Ralph Waldo Emerson once said “It is one of the most beautiful compensations of this life that no man can sincerely try to help another without helping himself. Serve and thou shall be served.” Grace Hill is fortunate to have the

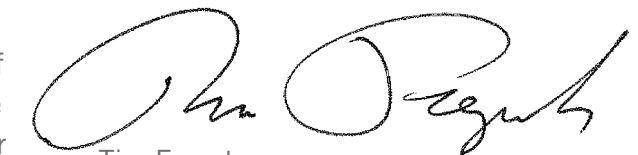
support of the corporate and philanthropic community, individuals and volunteers. Without your help and generous support this past year, Grace Hill may well have become another statistic of the recession.

Today, Grace Hill Settlement House is fiscally strong and strategically prepared to meet the challenges our city and its neighbors face together. Grace Hill is poised to offer solutions, one neighbor, one family, one neighborhood at a time.

Grace Hill remains committed to its mission and welcomes the challenges that the future holds. When each person reaches out to help another individual, they have made a difference *together*. When many people reach out collectively, the result is positive social change. Thank you for your support.



Roderick L. Jones
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–Ralph Waldo Emerson

Finding His Way

Blue enriches his life and son's life through partnership with Grace Hill



Sam Blue gets emotional just thinking about how far he's come in his personal development and how his youngest son, Abraham, has had a large hand in his change.

Sam turned to the Magnolia Center, one of Grace Hill's Head Start facilities, after he discovered that Abraham's behavioral problems were more than he alone could handle.

"I felt like I was losing Abraham," Sam said of his time prior to finding Grace Hill. "I stopped everything and thought about how I could help Abraham. I needed to understand this early childhood process."

He wanted to help his 4-year-old son lead a healthy and productive childhood, something he felt he never had.

Sam came from a broken home riddled with abuse and neglect. He withdrew at an early age and struggled with psychological, social and emotional issues throughout much of his childhood and early adulthood.

He was just getting back on track, pursuing his bachelor's degree at Harris-Stowe State University, when he realized his youngest child was in need of guidance. He didn't want Abraham to go through what he had as a child and wanted to become a better parent.

After partnering with Grace Hill, Sam now interacts with and understands Abraham better. They enjoy spending quality time together reading books and riding bikes.

"Being together and having that bond is a major accomplishment," he said.

As Sam began to see a change in Abraham, he started making changes himself. He takes advantage of the resources and opportunities at his fingertips in hopes of becoming well-rounded. He volunteers in the classroom, took a business development course through the Grace Hill Women's Business Center and was elected Vice President of the Head Start Policy Council.

"A lot of these parents are like me," Sam said. "They are low-income and going through a lot of psychological, social and emotional issues. We need to empower the parents; we need to educate the parents; we need to inform the parents. We need to be more than just a child development program. We need to make a difference."

When Sam looks at Abraham, he sees a bright future for the both of them.

"I learned that I didn't have all the answers," Sam said. "I learned that we all need each other to make it happen."

"Abraham has somehow brought out the best in his father," he said through tears. "In his challenging behavior, it seems like I found myself."



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The Presidents' Council maximizes the capacity of Grace Hill (collectively, Grace Hill Neighborhood Health Centers, Inc. and Grace Hill Settlement House) to fulfill its role as a network of settlement houses and community health centers; thereby, advancing the lives of individuals, families, and communities served, and the greater St. Louis community. Consequently, those living in challenged communities are active and contributing members to the social and economic strength of St. Louis and to global America as a whole.

Members of the Presidents' Council serves as key advisors in guiding strategy and leveraging corporate relationships for Grace Hill.

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 Ms. Dede Berg
in honor of Richard Pier's 90th Birthday
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Grace Hill Neighborhood Health Centers, Inc. and Grace Hill Settlement House share a Development Office. Together, we are proud to recognize these generous donors who help to advance its mission *to serve our neighbors by providing high quality health care and exceptional service, while promoting healthy lifestyles.*

Grace Hill engages strategic partners to advance the social, professional and economic systems that affect neighborhoods. Together, we strive for partnerships to impact real community change. We are grateful to the following organizations for their leadership in our collective work to enable healthy, productive lives.

- Mr. Joseph Adams
- Anonymous
- Mr. Paul L. Bange
- Mr. and Mrs. Mitchell L. Baris
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- Jimco
- Jimtek Consultants
- JLSM
- John Burroughs School
- Jump Start
- Kerr Foundation
- KETC Channel 9
- Kids Smart School of Finance
- Kingdom House
- Lambert-St. Louis International Airport
- Learning Disability Association
- Lindenwood University
- Lyon @ Blow Middle School
- M and L Foods Inc.
- Maryville University
- Maternal, Child and Family Health Coalition
- Mayor Francis Slay
- Missouri Arts Council
- Missouri Botanical Gardens
- Missouri Community Service Commission
- Missouri Department of Conservation
- Missouri History Museum
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- Neighborhood Houses
- Nerinx Hall High School
- North Side Team Ministry
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- Old North Restoration Group
- Operation Food Search
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- SSDN
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- St. Louis Area Food Bank
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- St. Louis Blues
- St. Louis Children's Initiative
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- St. Louis City Department of Parks
- St. Louis City Department of Streets
- St. Louis City Open Studio and Gallery
- St. Louis Community College
- St. Louis Community Development Administration
- St. Louis Development Corporation
- St. Louis For Kids
- St. Louis Habitat for Businesses
- St. Louis Health Department
- St. Louis Healthy Marriage Coalition
- St. Louis Internship Program
- St. Louis Metropolitan Police Department
- St. Louis Public Library
- St. Louis Public Schools
- St. Louis Regional Clean Cities
- St. Louis Science Center
- St. Louis Symphony
- St. Louis University
- St. Patrick Center
- St. Timothy's
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- State of Missouri Department of Natural Resources
- Tee and E Trucking
- The Daniel & Henry Company
- The Salvation Army
- Tocco Frozen Foods, Inc
- Trailnet
- Truck Centers Inc.
- U.S. EPA Region 7
- U.S. Small Business Administration
- UMB
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- University of Missouri School of Natural Resources
- Urban League of St. Louis
- US Bank
- Variety Club
- Villa Duchesne Oak Hill School
- Vision for Children at Risk
- Walker Scottish Rite Clinic
- Washington University in St. Louis
- Webster University
- Wesley House Association
- Wisdom Institute Education District
- YMCA
- Youth and Family Center
- Youth In Need
- YWCA

	December 31, 2009	
	2009	2008
Assets		
Current Assets		
Cash and cash equivalents	\$ 211,231	\$ 593,453
Receivables:		
Grants	1,202,928	1,094,282
Promises to give - short-term	1,054,681	909,233
Investments	412,964	412,889
Prepaid expenses and other	284,670	56,586
Total Current Assets	3,166,474	3,066,443
Promises To Give - Long-Term	40,620	121,904
Investments	1,034,048	907,673
Property And Equipment, Net	2,564,925	1,406,974
Beneficial Interest In Trust	275,770	245,205
Total Assets	\$ 7,081,837	\$ 5,748,199
Liabilities And Net Assets		
Current Liabilities		
Accounts payable	\$ 927,678	\$ 851,609
Accrued expenses	257,713	140,233
Deferred revenue	35,890	370,445
Current portion of long term debt	8,317	—
Advances on line of credit	300,000	—
Due to affiliated agency	195,966	290,135
Total Current Liabilities	1,725,564	1,652,422
Accrued Pension Costs	2,243,818	2,730,602
Long-Term Debt	180,344	—
Deferred Rent	63,345	69,010
Total Liabilities	4,213,071	4,452,034
Net Assets		
Unrestricted:		
Undesignated	1,065,073	(1,376,232)
Board-designated endowment	—	1,042,647
Total Unrestricted	1,065,073	(333,585)
Temporarily restricted	1,803,693	1,629,750
Total Net Assets	2,868,766	1,296,165
Total Liabilities And Net Assets	\$ 7,081,837	\$ 5,748,199

The information above has been extracted from the audited consolidated financial statements of Grace Hill Settlement House and North Side Neighborhood LLC. Complete and comparative December 31, 2009 audited financial statements can be obtained from the organization upon request.

	For The Year Ended December 31, 2009
Public Support, Revenue And Gains	
Public Support	
Government grants	\$ 14,368,813
Contributions - United Way	746,709
Contributions	1,169,705
In-kind contributions	432,570
Total Public Support	16,717,797
Revenue And Gains (Losses)	
Program service fees	588,096
Rental income	51,701
Net realized and unrealized gains on investments	93,575
Investment income	36,916
Change in value of beneficial interest in trust	30,565
Loss on disposal of property and equipment	(20,025)
Other income	13,531
Total Revenue And Gains (Losses)	794,359
Net Assets Released From Restrictions	—
Total Public Support, Revenue And Gains	17,512,156
Expenses	
Program Services	
Head Start program	11,659,844
Neighborhood services	1,738,685
Economic development	219,012
Day Care services	477,549
Total Program Services	14,095,090
Supporting Activities	
Management and general	2,069,049
Fundraising	429,976
Total Supporting Activities	2,499,025
Total Expenses	16,594,115
Increase In Net Assets Before Other Changes	918,041
Other Changes	
Pension plan changes other than net periodic benefit cost	654,560
Increase In Net Assets	1,572,601
Net Assets - Beginning Of Year	1,296,165
Net Assets - End Of Year	\$ 2,868,766

Proud member of



Grace Hill Settlement House has been a proud member of the United Way of Greater St. Louis since 1924. The United Way provides a cost-effective way of raising and channeling financial resources into community needs. These financial resources are the seed for agencies to secure matching revenue from other sources, sometimes two to three times as much. Without the help of the United Way, millions of dollars would be lost, thereby hindering community wellness.

Early Childhood

Grace Hill Settlement House enhances children’s physical, social, emotional and cognitive development by providing supportive, engaging, and exemplary learning environments through culturally representative and quality, comprehensive services. The programs involve families and neighbors in advocacy that advances the cause of family and neighborhood stability.

Youth and Family Supports

Grace Hill Settlement House provides neighborhood-based family and youth programs, services, and resources which enables families and youth to achieve their dreams for the future and strengthen the community.

Aging and Special Needs

Grace Hill Settlement House works in partnership with our neighbors and stakeholders to maintain and enhance the quality of life for seniors and special needs populations in their homes and communities by engaging a network of active, trained neighbors to provide social and basic needs support.

Community and Economic Development

As a result of shared agreement with neighbors and stakeholders, Grace Hill Settlement House works to achieve healthy and economically viable neighborhoods by engaging neighbors in culturally relevant ways, improving environmental conditions, amplifying the collective voice of the community and fostering a strong economic system.

Program Highlights and Outcomes

The Grace Hill Clean Air Project received a grant from the EPA using ARRA funds to retrofit 574 diesel engines for St. Louis for Fire Department emergency vehicles, Airport support vehicles, City refuge haulers, school buses, delivery trucks, long haul trucks, and a tugboat saving 809 tons/year in toxic emissions

The After-School Program, started in 2008, partners with St. Louis Public Schools to provide extended-day care and enrichment to 96 kindergarten through fifth grade students at two schools, Blow @ Lyons and Dunbar. Through homework support and targeted activities, 90% of youth demonstrated positive school performance and 100% improved their health and fitness.

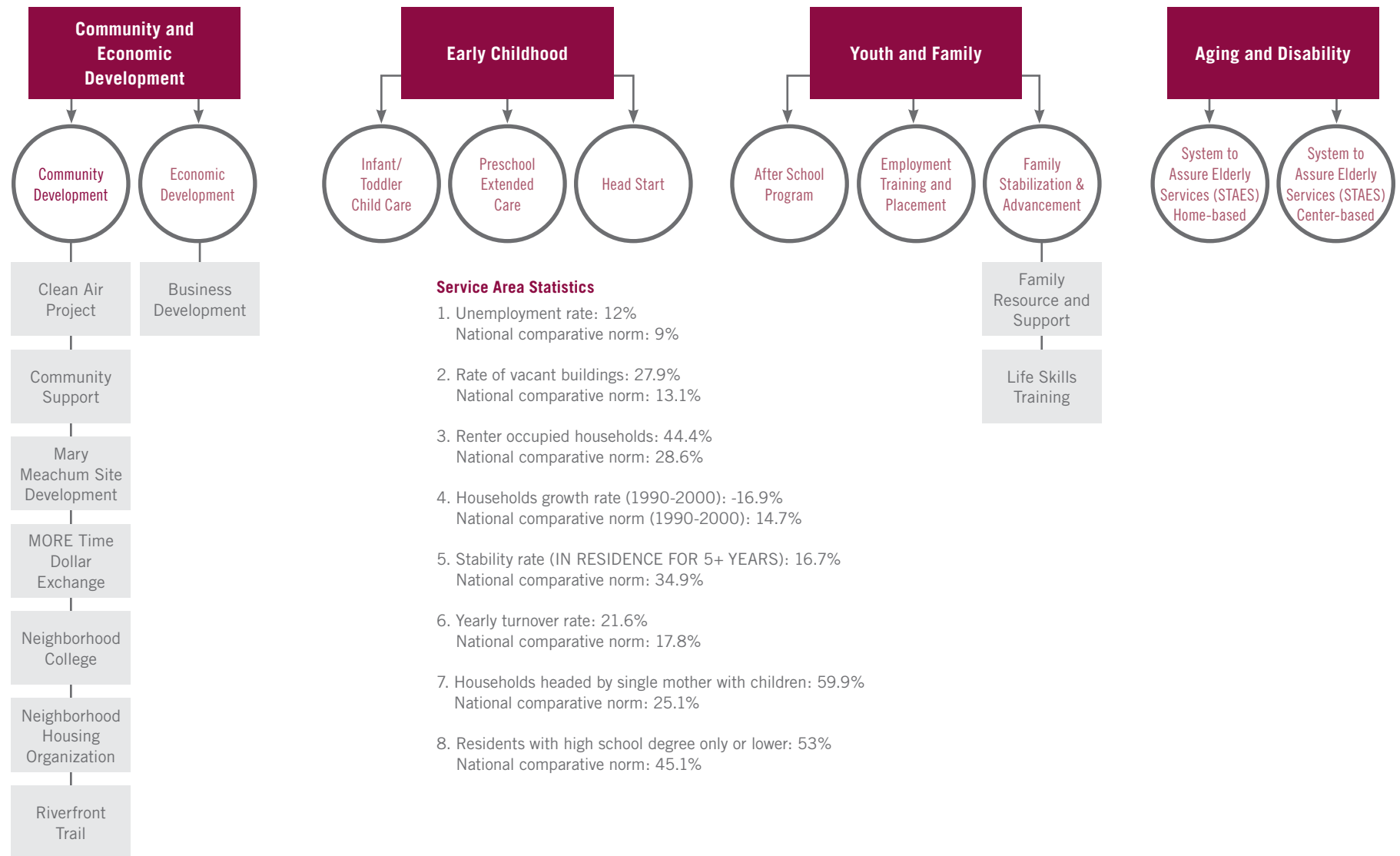
The Employment Program provided employment counseling and placement services to 57 job seekers. Seventeen individuals received classroom and on-the-job training. 100% of participants placed in permanent employment maintained employment for at least 90 days.

The Business Development program, a Small Business Association-funded Women’s Business Center, provided over 800 hours of training and support to 295 entrepreneurs resulting in the creation of 13 businesses and 20 jobs.

The Family Resource and Support program provides families with direct assistance with food, rent and utilities while addressing the causes of crisis through case management and financial management training. In 2009, the 518 families who received assistance all developed a plan to increase the stability of their family and 87% of families made progress on the plan.

The MORE Time Dollar Program creates an alternate economy where neighbors are able to exchange services and purchase goods without using their limited budgets. 1837 neighbors exchanged 11,419 time dollars for services valued at \$82,788.

The Neighborhood College provides training to increase the capacity of individuals to impact change in their communities. In 2009, 90% of the 105 participants increased their involvement in the community through volunteering.



Service Area Statistics

1. Unemployment rate: 12%
National comparative norm: 9%
2. Rate of vacant buildings: 27.9%
National comparative norm: 13.1%
3. Renter occupied households: 44.4%
National comparative norm: 28.6%
4. Households growth rate (1990-2000): -16.9%
National comparative norm (1990-2000): 14.7%
5. Stability rate (IN RESIDENCE FOR 5+ YEARS): 16.7%
National comparative norm: 34.9%
6. Yearly turnover rate: 21.6%
National comparative norm: 17.8%
7. Households headed by single mother with children: 59.9%
National comparative norm: 25.1%
8. Residents with high school degree only or lower: 53%
National comparative norm: 45.1%

The Urban Studio Café is a social entrepreneurship project that partners with Grace Hill. This non-profit cafe has a mission to foster a sense of strong community, creativity, knowledge and enrichment while providing a quality cup of joe.

The Urban Studio Café supports the community by focusing on six goals:

- Generate profits to provide funding for The Urban Studio art programs
- Create jobs and provide job-skills training with financial literacy
- Serve as a gathering place to strengthen the social fabric of the neighborhood
- Create an atmosphere of creativity and possibility through events and programs
- Be a catalyst for economic revitalization in the Old North St. Louis neighborhood
- Be a model social venture for other emerging community cafes

In April 2009, The Urban Studio Café won the Skandalaris Center’s Social Entrepreneurship and Innovation Competition, the largest social enterprise competition in the world!





Head Start

Grace Hill Settlement House is a grantee of the Head Start program, serving 1,500 3 to 5 year old children and their families in St. Louis City. This comprehensive school readiness program is recognized as one of the most cost-effective and successful programs in the nation for children. Our approach is that the parent is the child's first educator and together we guide and nurture the child. We place a special focus on academics, social and emotional development, health and family support.

Head Start Financial Report

November 1, 2007 - October 31, 2008

REVENUE

Contributions/Associated Org	8,153.78
Program Service Fees	111,919
Government Grants/Fees	12,290,494
Total Revenue	12,410,567

EXPENSE

Salaries	3,643,242
Employee Benefits	468,406
Payroll Taxes	220,322
Contracted Services	4,944,387
Professional Fees	4,613
Supplies	160,967
Occupancy	1,089,369
Computer Services	164,001
Depreciation	-
Transportation	77,611
Conferences, Meetings	31,365
Meals	399,477
Miscellaneous	175,924
Total Expense	11,379,684.49

INDIRECT ALLOCATION

	1,030,883
Total Including Indirect	12,410,567

NET SURPLUS/(DEFICIT)

0

Contributed Services/InKind

4,129,436.00

This Federally Funded program provides education, support and leadership opportunities for many of St. Louis' most vulnerable families. According to the Head Start School Readiness Act of 2007, Grace Hill is required to report yearly to all stakeholders. This is a highlight of outcomes for the 2008/2009 school year.

Facility Improvements

In 2009, Grace Hill Settlement House aggressively addressed the facility improvement needs through capital improvements and acquisitions. After eight years of leasing, Grace Hill purchased the Howard Branch Head Start Center from St. Louis Public Schools. In September, the Grace Hill Family Center at Carondelet School opened. Constructed in 1871 as the Carondelet Elementary School, the newly renovated building is a learning space for 130 Head Start children.

Hispanic Partnership Program

Creating educational opportunities are a critical component of reaching excellence through our Head Start program – and this includes our staff.

Through St. Louis Community College's Hispanic Partnership Higher Education Grant, five staff received Bachelor Degrees, five received Associate Degrees and ten received their Child Development Associate credentials.

Policy Council

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Rosalyn Turner

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Lateefah Watson

Debbie Williams

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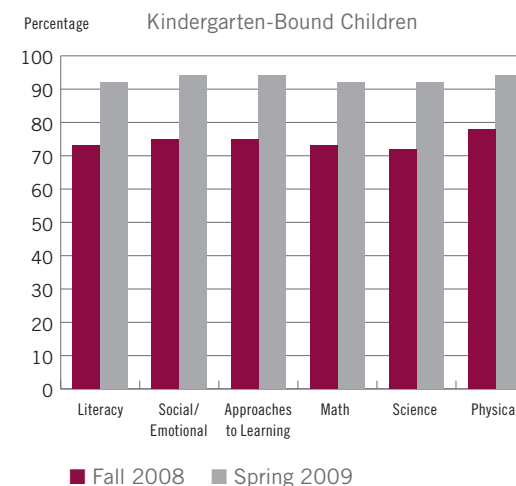
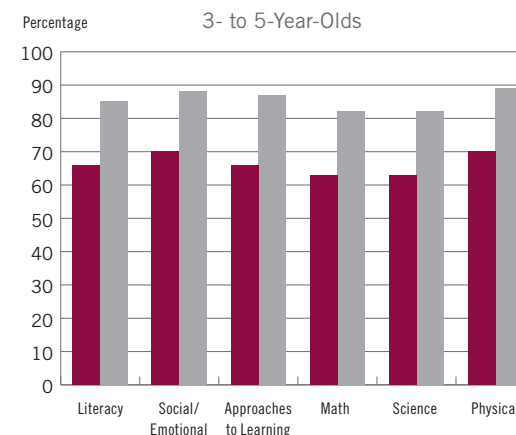
Vernon Young

Norma Zamora

Child Outcomes Report Readiness for Kindergarten

Grace Hill Head Start Child Outcomes are derived from the Creative Curriculum-Developmental Continuum Assessment System and linked to the federally mandated child outcomes framework and the Missouri Pre-Kindergarten Standards. Children are assessed throughout the year and the data is collected and analyzed in the fall, winter and spring. Information is used for individual, group and program planning. For the purposes of this report, the data is based upon the developmental areas as defined in the Missouri Pre-K Standards. Chart No. 1 shows the growth for all 3- to 5-year-olds in the program and Chart No. 2 looks specifically at the growth for children who are kindergarten eligible in the 2009–2010 school year.

The data shows that children have shown progress in meeting the Pre-K Standards. For children entering Kindergarten, the mean for all areas of development is above 92% (range 92–94%).



A Fresh Outlook

After seven years of involvement on the professional level with Grace Hill, Dr. Jennifer McCleary was seeking an opportunity to make a deeper commitment. She soon discovered that her personal values aligned well with Grace Hill.

"I had been looking for about a year for a place to begin board service that fits into my personal philosophy and mission," McCleary said. *"My personal mission is to see that those around me are inspired to greatness. It is funny how so many things seem to find you versus you finding it."*

The chiropractor became a Grace Hill Settlement House board member in May of 2009. As a young donor and board member, she has been able to bring a fresh outlook to Grace Hill's vision and mission.

Even before McCleary's involvement with the board, she committed much of her time to the Head Start program. She has also given full support to the professional development in-service trainings as a presenter and has participated in Grace Hill's mental health in-service day, bringing equipment and encouraging other chiropractors to help, too, by conducting spinal readings.

Report on Medical and Dental Exams

Medical exams = 92%

Dental exams = 83%

Families served = 1,199

Images of Grace

A BENEFIT FOR GRACE HILL

Images of Grace Donor List

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Grace Hill's *Images of Grace* is a socially relevant and thought-provoking project which provides cameras to families we serve to document the day-to-day lives of their community. From over 5000 images taken, 60 photos were selected for the Images of Grace event in September 2009. Through the beautiful art created by our neighbors, the dedication of our co-chairs and committee, and the generosity of our supporters, the event raised \$96,069 for the general fund of Grace Hill.

Esteemed photographer, Michael Eastman lent his talents to the Images of Grace photography project. His expert eye and skilled hands edited and printed the top 15 photographs ensuring that every live auction item was an unparalleled work of art for the winning bidders.



"That is what photography is about – you go out there with your brain and your eye and come back with a jewel of an image that you created out of your spirit, yourself, your soul."

– Michael Eastman

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2008 Photos – edited by Michael Eastman
Storefront_10G 2008 photo by Doris Johnson
BBall_10G 2008 photo by Antonio Asaro
Landscape_10G 2008 photo by Allison Pittman



Images of Grace 2008 Honorary Chairs

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Co-Chairs

Dianna Adorjan
Colleen & Rob Carlton
Vivian Darrell
Bill Donius
Laura Meyer
Sandy Peters

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2008 Images of Grace Photographers

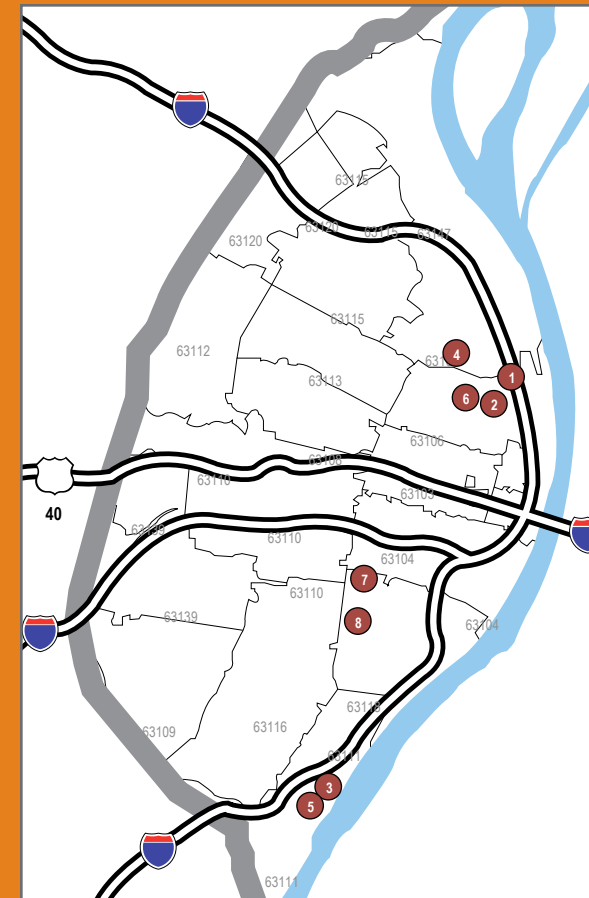
Antonio Asaro and Deborah Williams
Robert Fowler
Jesse and Victoria Green
Arther L. Tureaud, Jr. and Roberta House
Doris Johnson
Vickie Lomax
Allison Pittman
Mary Shahan
Meagan and Brian Waters
Sherry Ann Young
Modester Dixon and Nia Hughes



Map and Locations

The Whitaker Urban Evening Series, sponsored by The Whitaker Foundation, draws the community and families together through cultural expression. For six consecutive Thursday nights in the summer, friends and family gather to hear artists such as Renee Smith, Erin Bode and Groovethang fill St. Louis Place Park with their toe-tapping talents. Kids enjoy entertainment such as face painters, balloon sculptors, magicians and fire eaters.

This event is more than entertainment; it's about connecting our community. Since 2007, more than 8000 attendees from more than 70 different zip codes have enjoyed the first three seasons of the Whitaker Urban Evening Series.



GRACE HILL Settlement House

- 1 Administrative Office - The Chapel
2600 Hadley Street • 63106
- 2 Women's Business Center -
Larry Parker Business Development Center
2324 N. Florissant • 63106
- 3 Patch Neighborhood Center
7925 Minnesota • 63111
- 3 Patch Neighborhood Center Head Start
7925 Minnesota • 63111
- 4 Bethlehem Lutheran Head Start
2153 N. Salisbury • 63107
- 5 Carondelet School Head Start
8221 Minnesota Avenue • 63111
- 6 Howard Branch Head Start
1819 N. 22nd Street • 63106
- 7 Magnolia Head Start
2725 Alhambra Court • 63118
- 8 South Grand Head Start
3632 South Grand • 63118

Photographers
 Antonio Asaro & Debbie Williams, *Images of Grace* 2008
 Abigail Baum, Volunteer
 Mary Christman, *Images of Grace* 2006
 Brian & Dawn Faulkner, *Images of Grace* 2007
 Lynne Hart, Volunteer
 Doris Johnson, *Images of Grace* 2008
 Melissa Mendivil, *Images of Grace* 2007
 Allison Pittman, *Images of Grace* 2008
 Meagan & Brian Waters, *Images of Grace* 2008
 Sherry Ann Young, *Images of Grace* 2007

Impact Stories
 Jennifer Iannone, Volunteer

Thank you to the volunteers who have contributed to the creative elements of this Annual Report. —————▶



Grace Hill Settlement House

2600 Hadley Street
St. Louis, MO 63106
314-584-6900
www.gracehill.org
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